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# CREAM OF CANNA CREATIONS



## THE PRESIDENT, THE GRANDEST RED CANNA IN EXISTENCE

Height 4 feet. In color, a rich, glowing scarlet, and the immense, firm rounded flowers, 7 inches across when open, are produced on strong, erect stalks well above the large, rich green foliage. "The President" is superior to any other red variety in the quantity and also quality of bloom, and the firm flowers resist drought and heat to a remarkable degree. A large bed of this variety was planted on the grounds of the Washington Monument, Washington, D. C. Another "President" Canna bed was on the Garden Pier at Atlantic City, while several more were to be seen in the largest public parks in this country where these beautiful flowers received the unqualified admiration of every Canna-lover. Naturally, a tremendous demand has been created. Strong roots ready now. Plants early in April.

PRICE, \$2.00 FOR 10.

\$15.00 PER HUNDRED.

\$125 PER THOUSAND.

"President" makes massive heads of brilliant scarlet flowers on strong, erect stems. Unequaled by any other red Canna.

Cannas produce more color in greater variety for a longer period over a wider area for the outlay than any other plant. But do not confuse these Cannas with the common kinds—their monkey ancestors—which we consider not worth planting. Conard & Jones' Good Luck Cannas are absolutely unsurpassed and they rank with orchids in delicacy of coloring and with Mallow Marvels in size.

The conspicuous successes of our Cannas in every competition at international expositions, both here and in Europe, in which they have been entered, enables us to say, without reserve, that C. & J. Cannas lead in the Canna world.

Our Vice-President, Antoine Wintzer, has devoted twenty-two years of patient work to developing the wonderful flowers that can now be had by everyone, and no flowers grown compare in gorgeous tropical bloom with the C. & J. Cannas of today.

(Extract from the Florist's Review, September 28, 1919.)

"I have been much impressed with some of the new Cannas that I have tried this summer, and cannot refrain from mentioning two. These are The President and Snow Queen. President is by all odds the best red Canna today, larger and better than Firebird and a free bloomer; the foliage is strong and does not burn, as does that of Firebird. Those who have tried Firebird and lamented that it would not do on account of diseased foliage will rejoice to know that at last we have a Canna that is 'right.'"—Floyd Bralliar. "The most sensational introduction of recent years."—From another firm's catalog.

## C. & J. 1920 NOVELTIES—ORDER NOW

**AMERICAN BEAUTY.** Height 5 feet. *This is the richest colored Canna we know*—a velvety oriental carmine or translucent cerise. It is unusually attractive, with its large flowers of tropical magnificence held on firm, straight stems in rich bouquets well above the soft green foliage. Practically every stalk produces at least two heads of bloom. Price, \$2.50 each, postpaid. From 4-inch pots in April.

**CANDELABRA.** Height 5 feet. After twenty-two years of painstaking cross-hybridizing, Mr. Wintzer has succeeded in producing this prodigy. Three to five flower branches on each stalk at one time is the average, and every single branch is ablaze with a torch-like flame of fiery orange-scarlet bloom. The branches are erect and sturdy; the foliage is rich green, and very vigorous. Our 1920 stock plants of this marvelous Canna have renewed our enthusiasm for its beautiful color and unparalleled production of bloom. Price, \$2.50 each, postpaid. From 4-inch pots in April.

**STATUE OF LIBERTY.** Height 6 to 7 feet. This Canna outstrips exaggeration. We believe it is, without exception, the largest Canna in existence. Like the Statue of Liberty, it overtops anything of a similar nature that can be compared with it. Its foliage is bronze, leaves half as large again as its nearest rival, and of a rich, luxuriant, ebony shade. It holds aloft a fiery flaming flower, orchid-type, blazing flame-red in color. The flowers are of large size and good form. The effect is massive and impressive. Price, \$2.50 each, postpaid. From 4-inch pots in April.

"The President" Grandest red Canna in existence.

The **CONARD** ★ **ROSES**  
& JONES CO. WEST GROVE, PA.

ROBERT PYLE, President ANTOINE WINTZER, Vice-President





## C. &amp; J. "GOOD LUCK" CANNAS



NOTE.—THESE PRICES FOR GOOD ROOTS. PRICE \$2.50 PER 100 MORE FOR PLANTS FROM 3-INCH POTS.  
READY EARLY IN APRIL. ORDERS BOOKED NOW.

RED SHADES—Light and Dark	PRICE		PINK SHADES—Light and Dark	PRICE	
	100	1000		100	1000
<b>CHAUTAUQUA.</b> 4 ft. A distinguished looking canna. Flowers pure rich scarlet, intensely vivid; luxurious tropical foliage, prettily bronzed. . . . . <b>COMTE DE SACHS.</b> 4 ft. crimson-scarlet flowers <b>CONOWINGO.</b> 5 ft. Color an intense fiery scarlet. Foliage beautiful plum color at the base, shading to rich olive-green at the tip. . . . . <b>DRAGON.</b> 4 ft. Blooms incessantly. Dark ox-blood red; especially suitable for mass planting. <b>DUKE OF MARLBOROUGH.</b> 4 ft. Dark, rich velvety crimson. . . . . <b>EGANDALE.</b> 4 ft. Fine bronze-leaved variety; pretty cherry-red flowers, borne well above the foliage; handsome and distinct. . . . . <b>FIERY CROSS.</b> 5 ft. Crimson, shading to scarlet <b>FIREBIRD.</b> 4 ft. Large individual flowers of glistening scarlet. . . . . <b>GEORGE WASHINGTON.</b> 3½ ft. Velvety crimson <b>LAFAYETTE.</b> 4 ft. In some respects it resembles the famous "Meteor," but the flowers are a more intense scarlet. Fine for bedding. . . . . <b>METEOR.</b> (Wintzer's) 5 ft. The almost solid mass of deep, dazzling crimson bloom produced is spectacular. . . . . <b>MORNING STAR.</b> 5 ft. Imposing variety; green foliage, flowers scarlet, petals edged yellow. . . . . <b>MOUNT ETNA.</b> 4 ft. Crimson; foliage purple <b>NOKOMIS.</b> 5 ft. See description, page 4. . . . . <b>OLYMPIC.</b> 5 ft. Rich orient-red with center flamed a lighter shade and dappled carmine. . . . . <b>PHILADELPHIA.</b> 3 ft. An excellent dwarf crimson for bordering beds of cannas of larger growth. <b>PILLAR OF FIRE.</b> 7 ft. Flowers, bright crimson scarlet, invaluable for center of beds. . . . . <b>THE PRESIDENT.</b> See description, page 1. . . . . <b>SPLENDOR.</b> 4 ft. Large scarlet blooms. It makes 2 or 3 blooms on each stalk, insuring flowers all the time. . . . . <b>TRIUMPH.</b> 3 ft. Crimson. A splendid dwarf <b>WILLIAM SAUNDERS.</b> 4 ft. The flowers are bright scarlet, produced in great clusters. Individual flowers, often 5 inches across, of remarkable substance and durability. Bronze foliage. . . . .	\$5.00 5.00 6.00 7.00 6.00 4.00 15.00 10.00 5.00 7.00 7.00 8.00 5.00 8.00 5.00 4.00 15.00 5.00 5.00 8.00	\$40.00 40.00 50.00 60.00 50.00 30.00 125.00 90.00 40.00 60.00 60.00 70.00 40.00 70.00 40.00 30.00 125.00 40.00 40.00 70.00	<b>CITY OF PORTLAND.</b> 3½ ft. Color a beautiful, glowing pink, deeper in color than its parent, Mrs. Alfred F. Conard. Flowers are produced in greatest profusion on strong, branching stalks <b>EASTERN BEAUTY.</b> 4 ft. Flowers a charming shade of light salmon and orange that changes after two or three days to an attractive flesh pink <b>HIAWATHA.</b> 3 ft. Delicate rosy pink with border of clear cerise; bronze foliage. . . . . <b>HUNGARIA.</b> 3½ ft. Rose-pink; very free bloomer <b>LOVELINESS.</b> 3 ft. Color is bright ruby-carmine. The blooms are formed on large heads which are borne erect, and the individual flowers are of the new "Gladiflora" type. . . . . <b>MAID OF ORLEANS.</b> 4½ ft. Rich cream ground mottled and shaded with soft pink. . . . . <b>MORNING GLOW.</b> 4 ft. Foliage olive-green, striped and veined with bronze. Flowers of exquisite, soft shell-pink and orange-red center. . . . . <b>MRS. ALFRED F. CONARD.</b> 4 ft. The exquisite salmon-pink flowers are of largest size, in erect and abundantly furnished heads, so freely produced as to keep a superb showing for months above the rich green foliage. . . . . <b>MRS. WOODROW WILSON.</b> 4 ft. A charming shade of rich, soft crimson-pink. Flowers are large, with broad, overlapping, gracefully rounded petals of great substance. . . . . <b>POCAHONTAS.</b> 4½ ft. Large orient-red flowers, borne on firm, upright stems. The foliage is a dark bronze-green with emerald shadings, the ribs a darker bronze. . . . . <b>ROSEA GIGANTEA.</b> 3½ ft. Giant flowers of soft rose to carmine-pink. . . . . <b>VENUS.</b> 4 ft. The color is a gay rosy-pink with a mottled border of creamy yellow. . . . . <b>WABASH.</b> 4 ft. The bronze-leaved "Rosea Gigantea." Flowers large. Carmine pink. . . . . <b>WAWA.</b> 3 ft. A new shade of pure, soft pink and indescribably lovely. It is a vigorous grower with handsome green foliage. . . . . <b>ZENITH.</b> 5 ft. Orange-pink or salmon with the tongue pure orange, unlike any other canna. . . . .	\$12.00 4.00 5.00 10.00 7.00 5.00 7.00 Sold Up 12.00 15.00 15.00 5.00 6.00 6.00 6.00	\$100.00 30.00 40.00 80.00 60.00 40.00 60.00 Sold Up 100.00 125.00 Sold Up 100.00 50.00 50.00



THIS IS ANTOINE WINTZER AMONG HIS CANNA CHILDREN



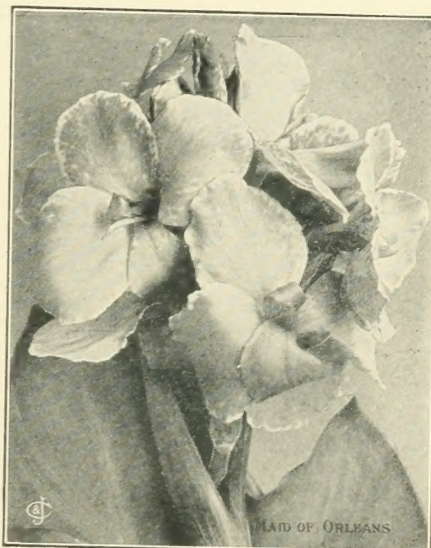


## C. &amp; J. "GOOD LUCK" CANNAS



NOTE.—THESE PRICES FOR GOOD ROOTS. PRICE \$2.50 PER 100 MORE FOR PLANTS FROM 3-INCH POTS.  
READY EARLY IN APRIL.

YELLOW SHADES	PRICE		VARIEGATED	PRICE	
	100	1000		100	1000
<b>☛ CALIFORNIA.</b> 4 ft. Rare and handsome color, a pure rich orange gold, no other like it. Has nearly all the good qualities combined, good habit of growth, large flowers, erect head, and blooms freely, green foliage. A color that always looks well.	\$5.00	\$40.00	<b>BURBANK.</b> 4½ ft. Giant flowers, nearly semi-double; canary-yellow, throat spotted crimson.	\$5.00	\$40.00
<b>☛ CORONET.</b> (Improved) 3 ft. Has large yellow flowers in long full spikes; bright and showy	5.00	40.00	<b>☛ GAIETY.</b> 5 ft. Color is reddish orange, mottled with carmine and edged with yellow. The tongue is yellow and densely spotted with carmine.	7.00	60.00
<b>DIRECTOR HOLTZE.</b> 3 ft. Bright yellow, faintly dotted with soft rose, very fine.	5.00	40.00	<b>☛ GLADIOFLORA.</b> 3½ ft. Remarkable for the unusual shape of the flowers, which look like large gladiolus. Color is crimson, changing to carmine-rose, each petal edged with gold.	5.00	.....
<b>☛ GLADIATOR.</b> 5 ft. It's a healthy plant, strong vigorous grower, with fine green foliage, and large heads of flowers that stand the storms and hot sunshine better than any other canna there is. Color yellow, dotted with bright red.	7.00	60.00	<b>NIAGARA.</b> 3 ft. Rich deep crimson with a wide irregular border of deep golden yellow.	Sold Up	Sold Up
<b>☛ GOLDEN GATE.</b> 4 ft. The flowers open pure gold but soon become rayed with orange-crimson and apricot, centering to the throat. The tongue is deep apricot. As the flower ages it becomes almost entirely apricot color.	6.00	50.00	<b>☛ PANAMA.</b> 3 ft. The color of this splendid canna is unusual, being an attractive rich orange-red, with a well defined edge of bright golden yellow. Flowers very large, petals almost round and immense spread of individual blooms, coupled with the early, free flowering habit and unique coloring, make this canna most noteworthy. It always gets special attention wherever shown.	6.00	50.00
<b>☛ JANE ADDAMS.</b> 4½ ft. True, rich buttercup-yellow, with a suggestion of red in the throat.	8.00	70.00	<b>QUEEN CHARLOTTE.</b> 2½ ft. Rich pomgranate-red, bordered with bright golden yellow.	7.00	60.00
<b>☛ JUNIATA.</b> 4½ ft. Bronzy orange-color with golden bronze foliage. An exceptionally attractive flower with a distinct and unusual color.	8.00	70.00	<b>SOUV. de A. CROZY.</b> 3 ft. Red, bordered with golden yellow. Fine for bordering.	4.00	30.00
<b>☛ KATE F. DEEMER.</b> 4 ft. The grand flowers open a rich oriole-yellow which gradually gives place to turkey-red in the center and throat of the flower, in striking contrast with the rest of the blossom which turns almost white.	7.00	60.00	<b>ORCHID-FLOWERED</b>		
<b>☛ PRINCETON.</b> 4 ft. An intense bright yellow flower with a decided dash of red in the throat, extending well up on the petals.	12.00	100.00	<b>INDIANA.</b> 6 ft. The flower spikes bear fine clusters of orchid-like flowers. Color is a glistening golden orange, daintily marked and striped with red. Single blossoms are often 7 inches across.	5.00	40.00
<b>☛ QUEEN OF HOLLAND.</b> 3 ft. Well-balanced plants. Foliage very dark green, heavily veined and edged with bronze, bears immense, branching trusses of perfectly beautiful flowers. Color, deep rich orange.	8.00	70.00	<b>KING HUMBERT.</b> 4 ft. Bright orange scarlet streaked with crimson. Noted for its foliage which is almost black. A robust grower.	7.00	60.00
<b>RICHARD WALLACE.</b> 4½ ft. Large-flowered; canary-yellow. An especially fine bedder.	5.00	40.00	<b>☛ LOUISIANA.</b> 6 ft. A vigorous grower, producing a thick mass of glossy green foliage; each leaf edged with a narrow purple band. The flowers are like beautiful orchids, often more than 7 inches across and every inch a vivid scarlet.	5.00	.....
<b>☛ SAN DIEGO.</b> 4 ft. Chinese orange or Persian yellow in color. The crimped petals are remarkable for substance, which enables them to withstand the hot summer sun without wilting.	\$10.00	\$85.00	<b>☛ NEW YORK.</b> 6 ft. Foliage purple plum color that makes the plant itself attractive even if it had no flowers. The flowers, five petals 5 to 7 inches across, are an intense carmine color.	6.00	50.00
<b>TINTED WHITE</b>			<b>QUEEN HELENE.</b> 5 ft. This is called the Yellow King Humbert. Tall stately flowers of pure yellow, sometimes blotched red.	8.00	70.00
<b>☛ FLAG OF TRUCE.</b> 4 ft. A large-flowered, green leaved cream-white canna with faint pink dots on each petal and a sulphur-colored tongue. When a short distance from the flowers, they appear pure white. The heads average eight to twelve blooms, and each bloom-stalk generally has three heads of flowers which bloom all the time. Strong plants.	\$15.00	\$125.00	<b>UNCLE SAM.</b> 7 ft. A bed of this was planted on the grounds of the White House, Washington, D. C. Bears bunches of brilliant orange-scarlet flowers.	5.00	40.00
			<b>☛ WINTZER'S COLOSSAL.</b> 5 ft. No. 4518. Color strikingly vivid scarlet, retains its brilliancy. For size, color and endurance, Wintzer's Colossal is not only a veritable prize-winner, but far ahead of its nearest rival.	8.00	70.00
			<b>WYOMING.</b> 7 ft. Large orange-colored blossoms, true orchid shaped, with large rounded petals that flutter in the breeze, like glistening silken flags. Purple foliage.	7.00	60.00





# THE SWASTIKA "GOOD 卐 LUCK" AND C. & J. CANNAS

We use the symbol 卐 to indicate the Cannas originated and introduced by the C. & J. Co., for years of experience have proved that these pedigreed 卐 Cannas bring good trade and *good luck* to every florist who gets only the best for his customers and who *will not* grow inferior stock. They may cost more than "just Cannas," but you and your

patrons are always assured of quality flowers, and quality in flowers is worth paying for, because it brings repeat orders. If you have not become acquainted with C. & J. Cannas in the past, open out a bit this year, try six sets of the Super-six collection, add as many "President" as you can use and you can count yourself a winner from the start.

## C. & J. "GOOD 卐 LUCK" SUPER-SIX SET

This set includes five of Wintzer's finest, though not his latest creations. Plant at least six sets of these "Super-six" varieties and *prove for yourself* that your customers are willing to pay for superior Cannas ALWAYS.

卐 **NOKOMIS.** 5 ft. Like "The President," this is a hybrid of the famous Firebird, without any of the bad habits of the parent plant. The foliage is a combination of *emerald-green and bronze*, beautifully veined, making a lovely setting for the large, vivid crimson flowers. These flowers are most attractive, having a rich silky sheen on the petals and the color is darker than that of any other bronze-foliaged Canna with a bloom near this size. Price, \$8 per 100.

卐 **FLAG OF TRUCE.** 4 ft. A large, cream-white Canna with faint pink dots on each petal and a sulphur-colored tongue. When a short distance from the flowers they appear pure white, and the heads of bloom are immense. The plants are very vigorous and satisfactory every way. An entire bed of "Flag of Truce" is a splendid sight. Price, \$15 per 100.

卐 **LAFAYETTE.** 4 ft. Resembles the famous "Meteor," but the flowers are a more intense scarlet. The heads of bloom are carried erect above the healthy, green foliage, producing a brilliant effect in mass planting. A row of these Cannas presents a mass of vivid color all summer. Price, \$7 per 100.

卐 **CITY OF PORTLAND.** 3½ ft. Glowing salmon pink, deeper in color than its parent, Mrs. Alfred F. Conard, and the flowers are produced in greatest profusion. Anyone who wants a salmon pink Canna will be delighted with this one. Try a bed of "City of Portland" bordered with Beaute Poitevine geraniums. Price, \$12 per 100.

卐 **MORNING GLOW.** 4 ft. Another color contrast of more than usual picturesqueness; foliage an olive-green striped and veined with bronze. A greatly improved descendant of Evolution, with well-mounted flowers of exquisite, soft shell-pink and orange-red center. This Canna was introduced in 1917 and still holds its place as a superior variety for the color of the flower and the robust habit of growth of the plant recommend it to every Canna grower. Price, \$7 per 100.

**QUEEN HELENE** (Yellow King Humbert). 5 ft. Identical with King Humbert in habit of growth and flowering, but the foliage is green, sometimes marked with bronze and the flower is pure yellow, dotted with red. Occasional flowers sport back and have one or two petals of solid red or even the whole flower red on the same stem as the yellow flower. There is a steady demand for this variety. Price, \$8 per 100.

NOTE—PRICES ARE FOR PLANTS FROM 3-INCH POTS. READY EARLY IN APRIL.

TRADE { 36 IN ALL OR 6 OF EACH ABOVE C. & J. "GOOD 卐 LUCK" CANNAS, \$5.00.  
OFFER { 120 IN ALL OR 20 OF EACH ABOVE, \$11.50. 600 IN ALL OR 100 OF EACH ABOVE, \$50.00

### CANNAS UNDER GLASS.—RIVALS OF THE ORCHID.

Orchids, Easter lilies and azaleas are not more glorious or beautiful than our exquisitely colored large-flowering Cannas blooming under glass. The former are scarce these days, and enterprising folks find that Cannas just fit their needs for indoor feasts of color. It will interest all

florists to know that our retail trade for Cannas for indoor growing has increased ten-fold during the last three years. You will find it well worth your while to stock up now so as to have field clumps ready for winter growing.

STOP OFF HERE ON YOUR WAY TO WASHINGTON (S. A. F. CONVENTION, IN AUGUST) AND SEE

## 50,000 CANNAS BLOOMING

Our Nursery is located about half-way between Philadelphia and Baltimore on Pennsylvania R. R. and on Main (Monument) Motor Route.



C. & J. Cannas Grown Outdoors

### Terms of Sale.

All goods travel at buyer's risk. Orders from unknown buyers require satisfactory reference with time to investigate or cash with order. Prices are net F. O. B. West Grove, packing and boxing at cost. We reserve the right to advance prices without notice. Orders for five or more at ten rates, for 25 or more at 100 rates, for 250 or more at 1000 rates.

Certificate of Inspection from State Entomologist will go with each shipment.

The **CONARD** ★ **ROSES**  
& JONES CO. WEST GROVE, PA.

ROBERT PYLE, President

ANTOINE WINTZER, Vice-President



C. & J. Cannas Grown Under Glass